



**FOR IMMEDIATE RELEASE**

Media Contact:

Elizabeth Bolt

Tel: 480.839.4900

[ElizabethB@hhcpa.com](mailto:ElizabethB@hhcpa.com)

[www.hhcpa.com](http://www.hhcpa.com)

## **Henry+Horne – LEA manufacturing survey results paint positive 2018 outlook**

**Tempe—January 22, 2018—** The results of the Henry+Horne – Leading Edge Alliance (LEA) National Manufacturing Survey show that manufacturing executives are feeling more positive about the economy in 2018 than in 2017.

The more than 450 manufacturing executives who participated in the survey said their increased optimism stems from the growing U.S. and global economies, rising energy and commodity prices and improved business and consumer confidence. Other highlights from the 2018 survey results include:

- 81% of manufacturers believe their revenue will increase in 2018, with 72% eyeing organic growth in the U.S. as the primary opportunity to increase sales.
- Manufacturers are more optimistic about the regional and national economy than the global economy, yet notably, the optimism rating for all three has increased more than 10 points since the 2017 outlook.
- Manufacturers' top three priorities are growing sales, cutting costs and addressing the talent gap.

The goal of this survey is to provide valuable industry insight into the outlook, opportunities and challenges facing middle-market manufacturers for 2018, aiding in the development of strategies surrounding these. You can download the complete report on our website at [www.hhcpa.com/industries](http://www.hhcpa.com/industries).

### **ABOUT HENRY+HORNE**

Henry+Horne is the largest, locally owned CPA firm in Arizona specializing in audit + accounting, tax consulting + compliance, litigation + valuation, estate, gift + trust, international and wealth management services. We have been providing professional services to closely held businesses and high net worth individuals throughout the United States and internationally since 1957. Our 150 team members serve clients from three Arizona locations: Tempe, Scottsdale and Casa Grande.

###